



DAVIS WHOLESALE SUPPLY, LLC.

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Ice Melt Purchasing Decision Chart

SHOULD I BUY MY ICE MELT RIGHT NOW?

Do you live somewhere with harsh, snowy winters? Lucky you! **YES** NO. **Enjoy the** tropical weather while we play in Do you typically use or sell the snow! ice melt every season? You should add it to your NO product line and apply in parking lots or sidewalks for safety! Do you have any remaining inventory leftover from YES! YES! YES! last season?

YES

That's great news!
You're in good shape for the start of the season, but the bad news is, inventory will be hard to come by later on because of continued shortages in the industry.
Consider stocking up before it's too late and purchase your additional inventory ASAP!

N₀

Because of last year's winter season, salt is still in high demand and short supply.

There are already issues with product and it's only October. Buy your product ASAP to make sure you are stocked for this season!

CALL DWS-YOUR TRUSTED SALT PROVIDER TODAY! 317.876.9212



WINTER WEATHER PREDICTIONS 2014-2015



'Stinging Cold & Normal Snowfall'



'Well Below Average Temps & Average Snowfall'



'Cold & Snowy!'

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The Davis girls out and about supporting our favorite yearly charity event!

Home Sweet Home is an annual dinner and silent auction event that raises money to eliminate homelessness for families and children in Indianapolis.

For more information go to: www.familypromiseindyihn.org

Chemical Labeling & Transporting Regulations

In the past couple years OSHA has adopted Globally Harmonized System Hazard Communication (GHS), which affects industrial product labels and Material Data Safety Sheets.

If you haven't already, you will begin noticing a different look to the MSDS with new labeling. They will be transitioning to a GHS Safety Data Sheet (SDS), which uses rigid formulation to assign hazard classification categories with hazard codes and pictograms.

These changes will make it easier to identify hazards and safety data, enhancing worker comprehension and clarity. Accessing chemical information will become easier and more efficient and will be much more streamlined across the globe.

GHS may eventually be adopted by other US agencies, including DOT. Currently the DOT hazard classes and labeling are done separately and are slightly different than the new GHS version. Be sure to know the differences when training employees.

In addition, when transporting chemicals and hazardous materials, be sure to know the MOT requirements and exceptions. Certain hazmats are exempt from most DOT regulations when transported in commerce for the following purposes:

- 1. To protect health & safety of the vehicle operator or passengers
 - 2. To support the operation or mainitenance of the vehicle
- 3. Materials that must be carried in direct support of a business that is not transportation
 - 4. These items cannot exceed 440lbs combined.

These topics were presented at this year's IWQA meeting. For more information or copies of the presentations, please contact us at: info@dws-salt.com